

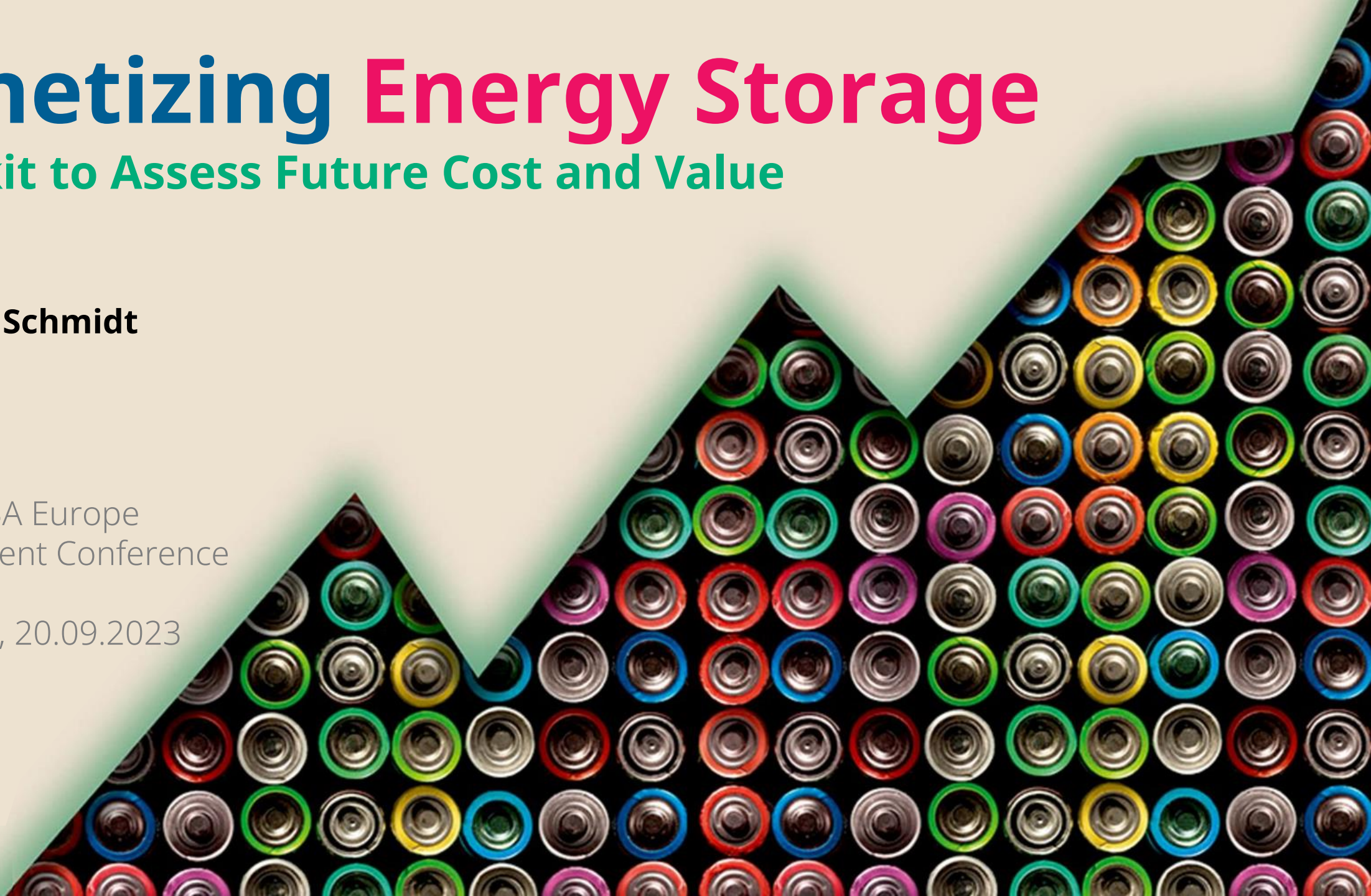
# Monetizing Energy Storage

A Toolkit to Assess Future Cost and Value

**Dr Oliver Schmidt**

Statkraft BA Europe  
Development Conference

Noordwijk, 20.09.2023



# My focus is energy storage and project development

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**Oliver Schmidt**



- Researcher

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- Consultant

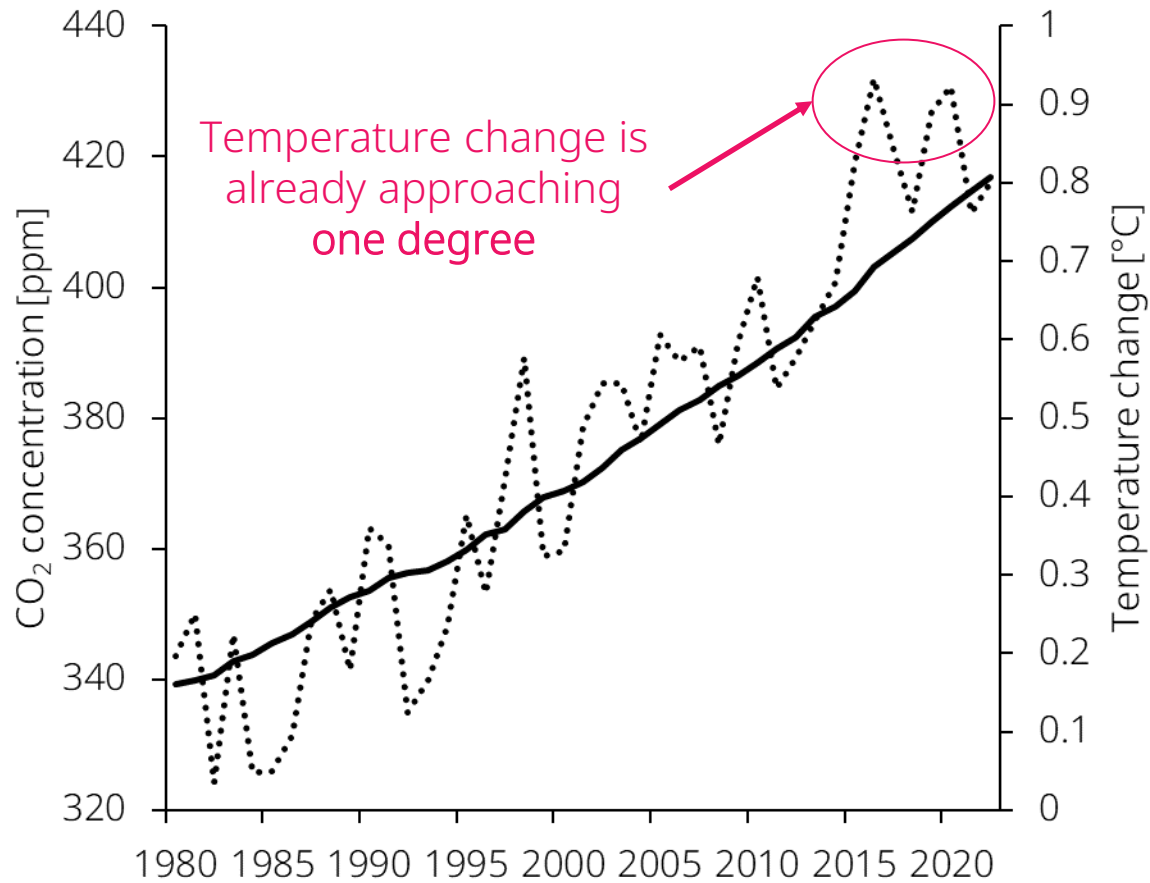


- Developer

**dvlp.energy**

# Our planet is becoming a more dangerous place ...

## Global temperature change



## Canada wildfire season is now the worst on record



June 29, 2023

## Canada: Four missing after historic rains trigger flooding



July 23, 2023

## Greece Battles Its Most Widespread Wildfires on Record



August 23, 2023

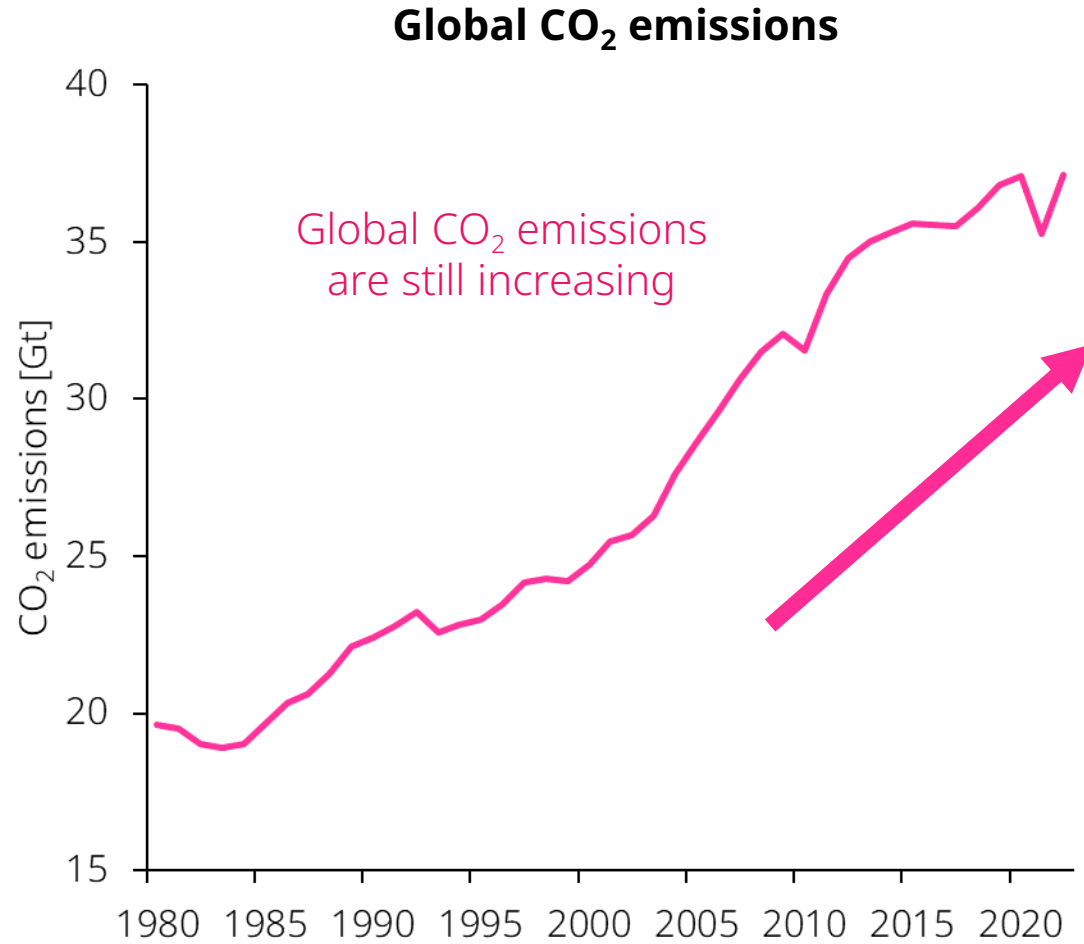
## "Historic flooding event" in Greece dumps more than 2 feet of rain in just a few hours



September 5, 2023

# ... because global CO<sub>2</sub> emissions are still rising

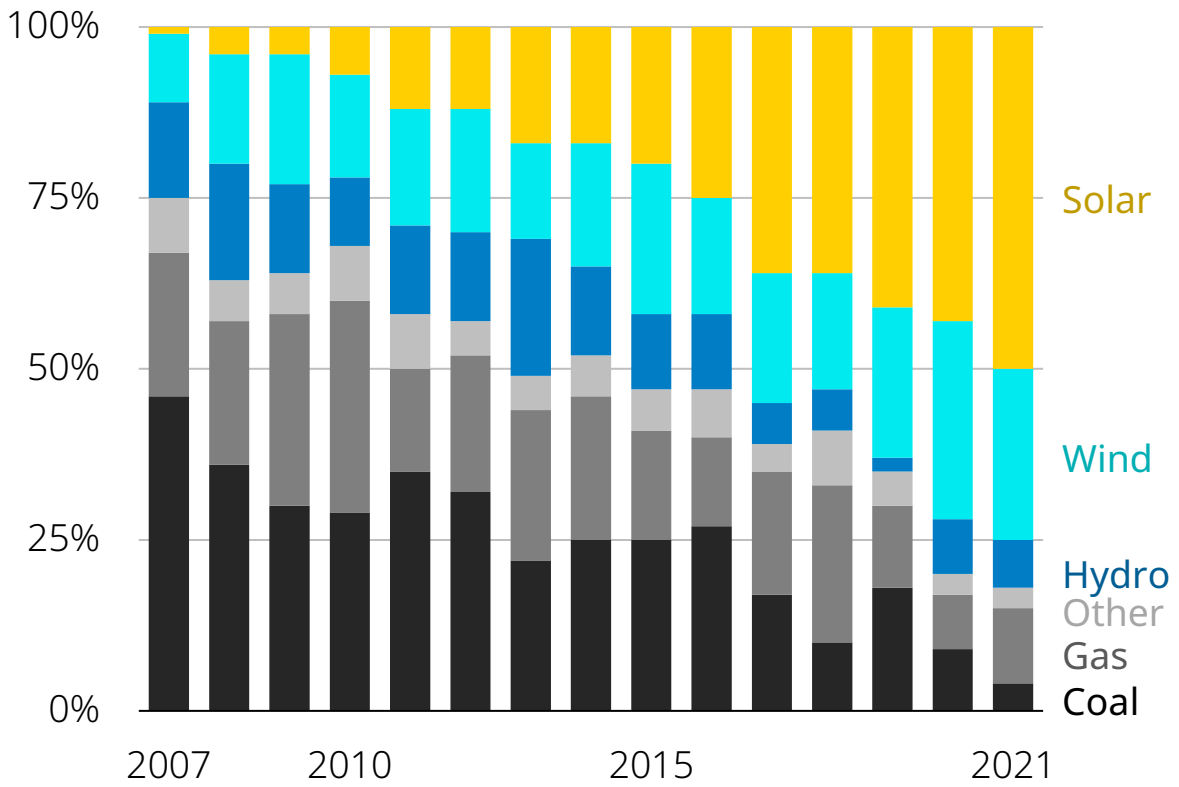
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# But, the electricity sector is already transforming

## What is already happening:

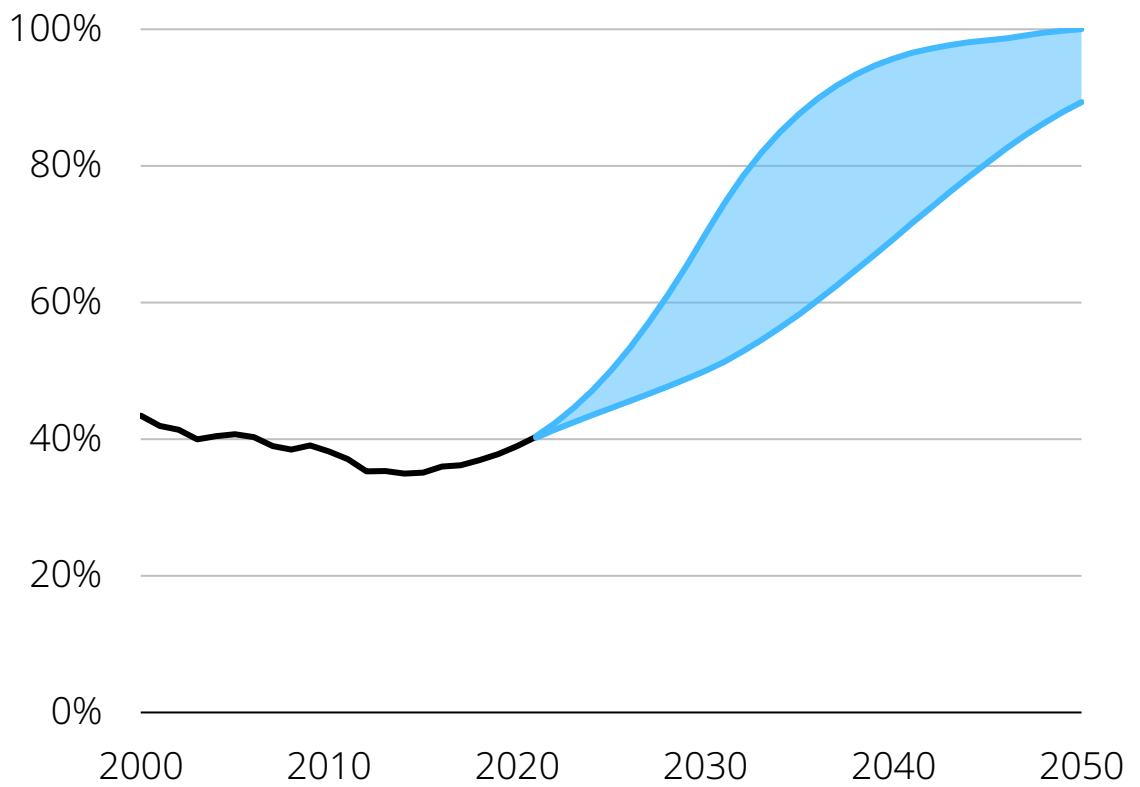
Global capacity additions



Data from BloombergNEF

## What will be needed:

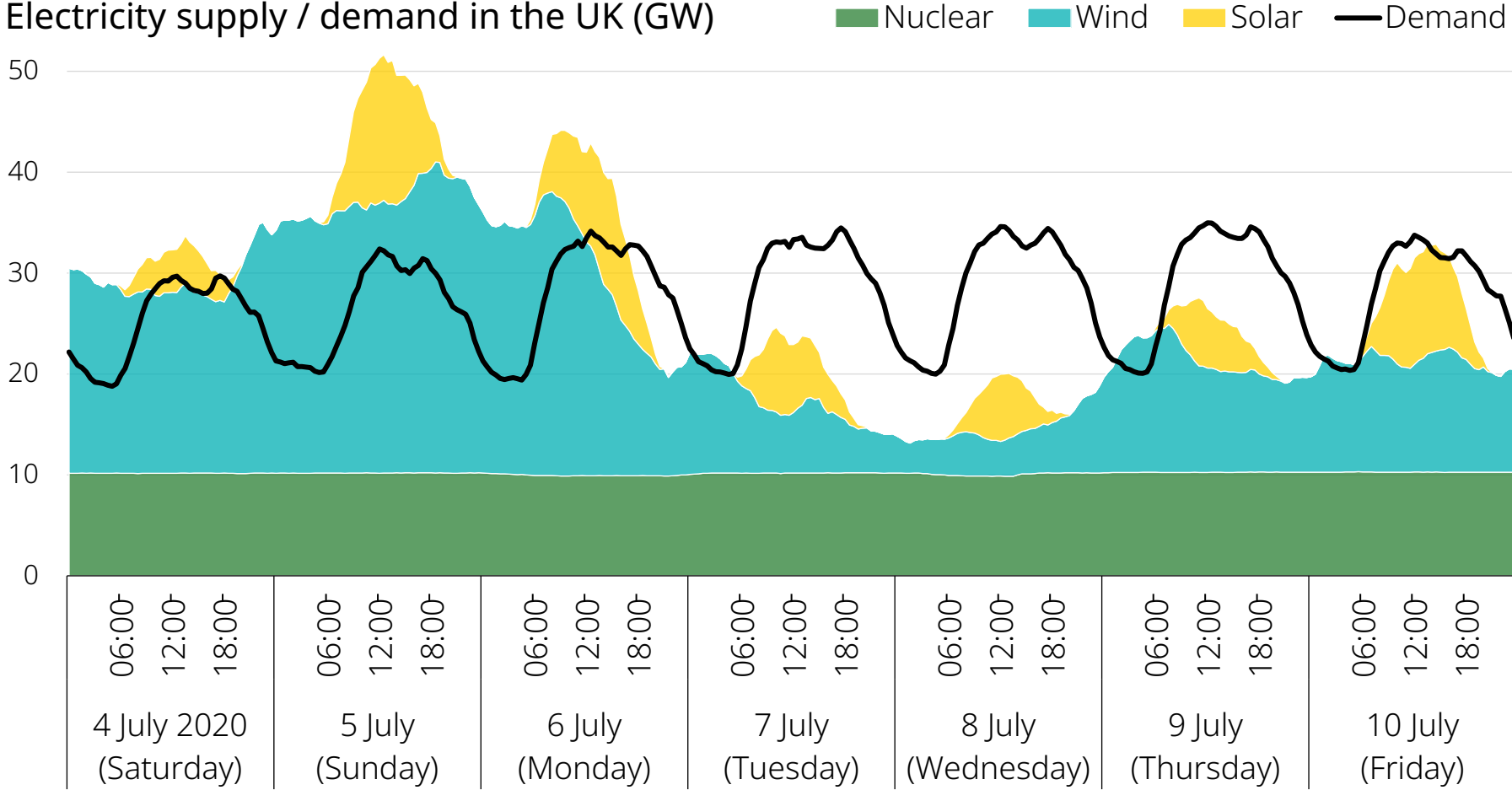
Electricity generation from low-carbon sources



Data from the IPCC 6<sup>th</sup> Assessment Report

# Flexibility is needed to match low-carbon supply and demand

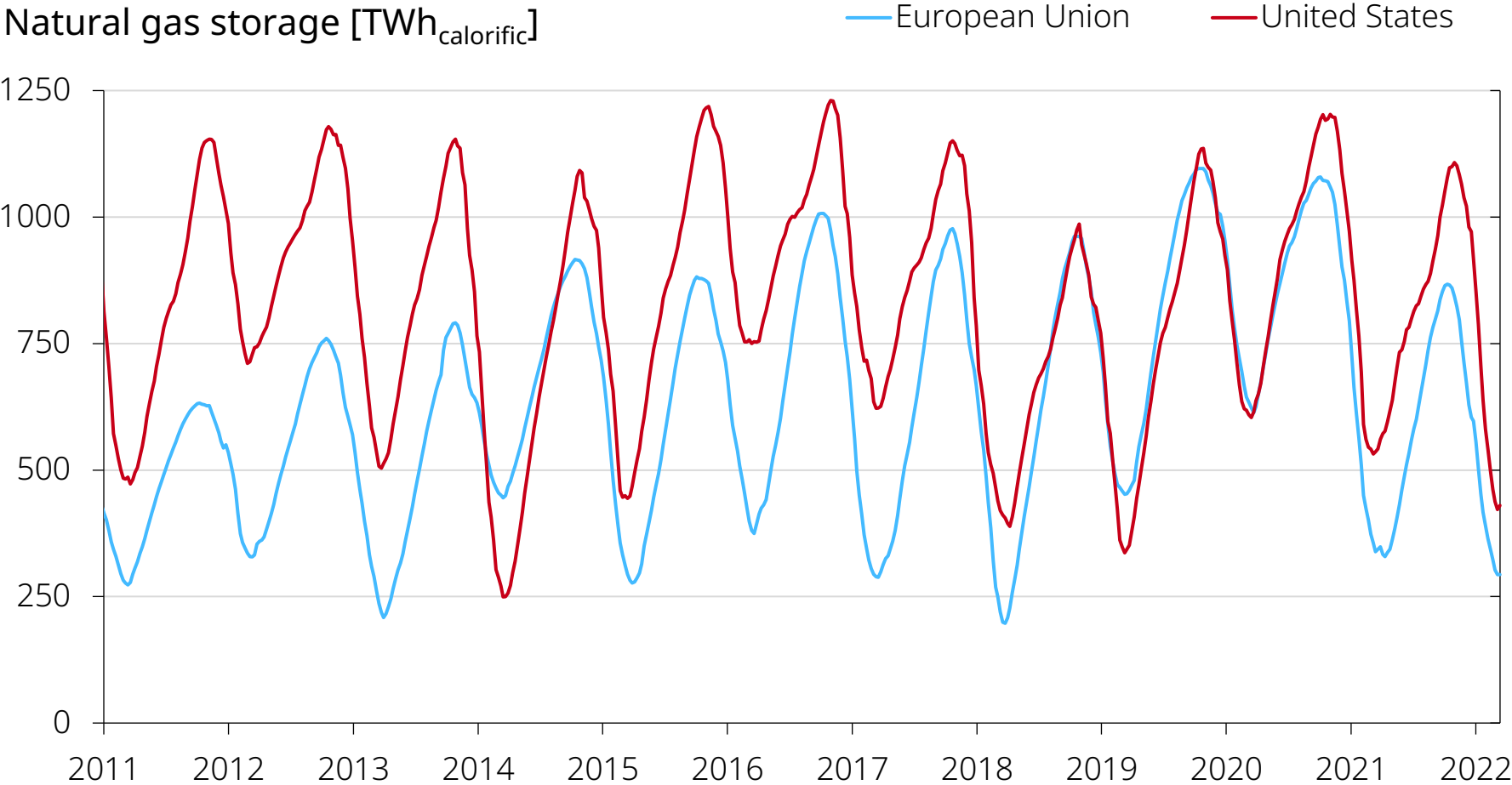
## Hourly / Daily scale



- UK storage capacity 2022
- Pumped hydro: 30 GWh
  - Battery storage: 3 GWh

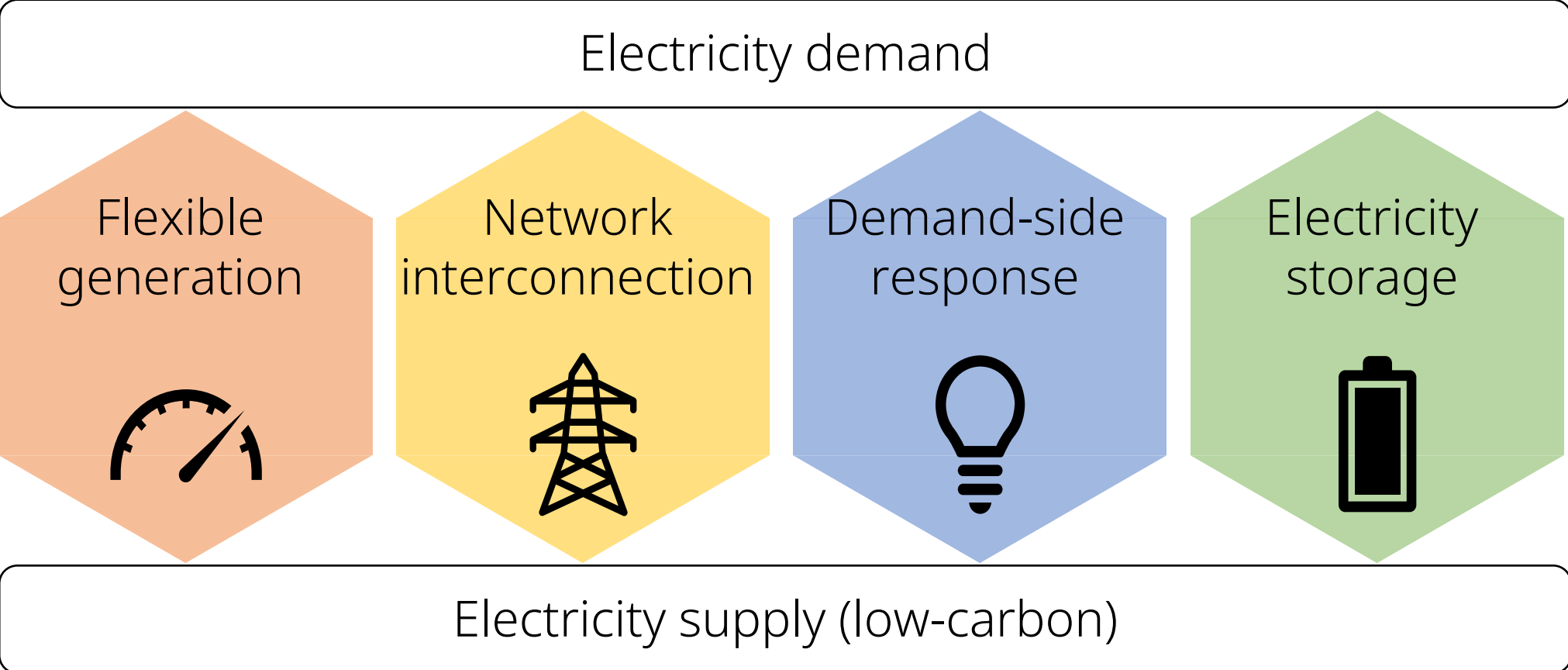
# Flexibility is needed to match low-carbon supply and demand

## Monthly / Yearly scale



- UK storage capacity 2022
- Fossil fuels: 100 TWh
  - Electricity: 0.03 TWh

# Electricity storage is one of four options to provide flexibility

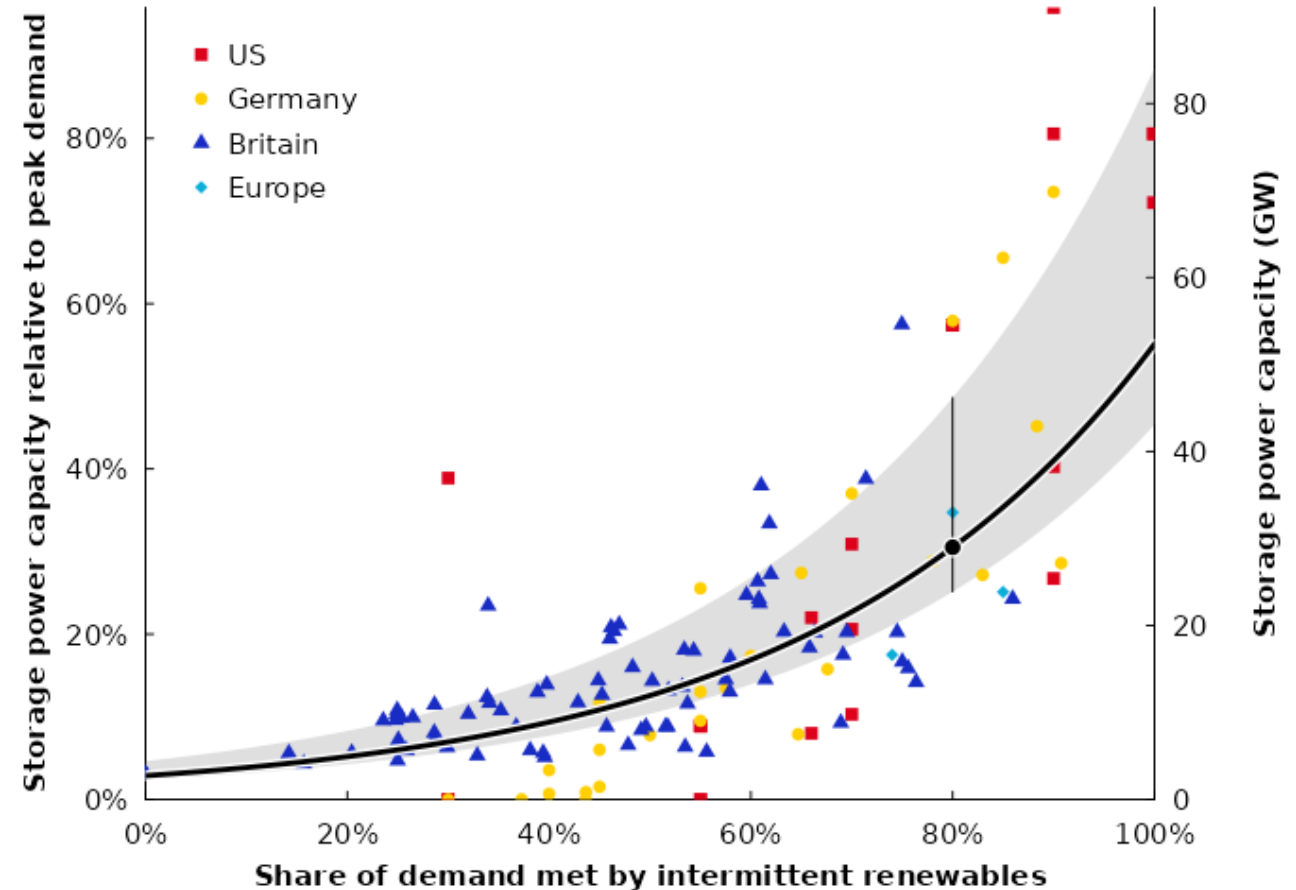




# By 2040, the UK may need 24 - 46 GW electricity storage...

## 'Leading the way' scenario for GB power system by National Grid

- Year: 2040
- Electricity demand: 450 TWh
- Peak demand: 95 GW
- Share of wind and solar: ~80%

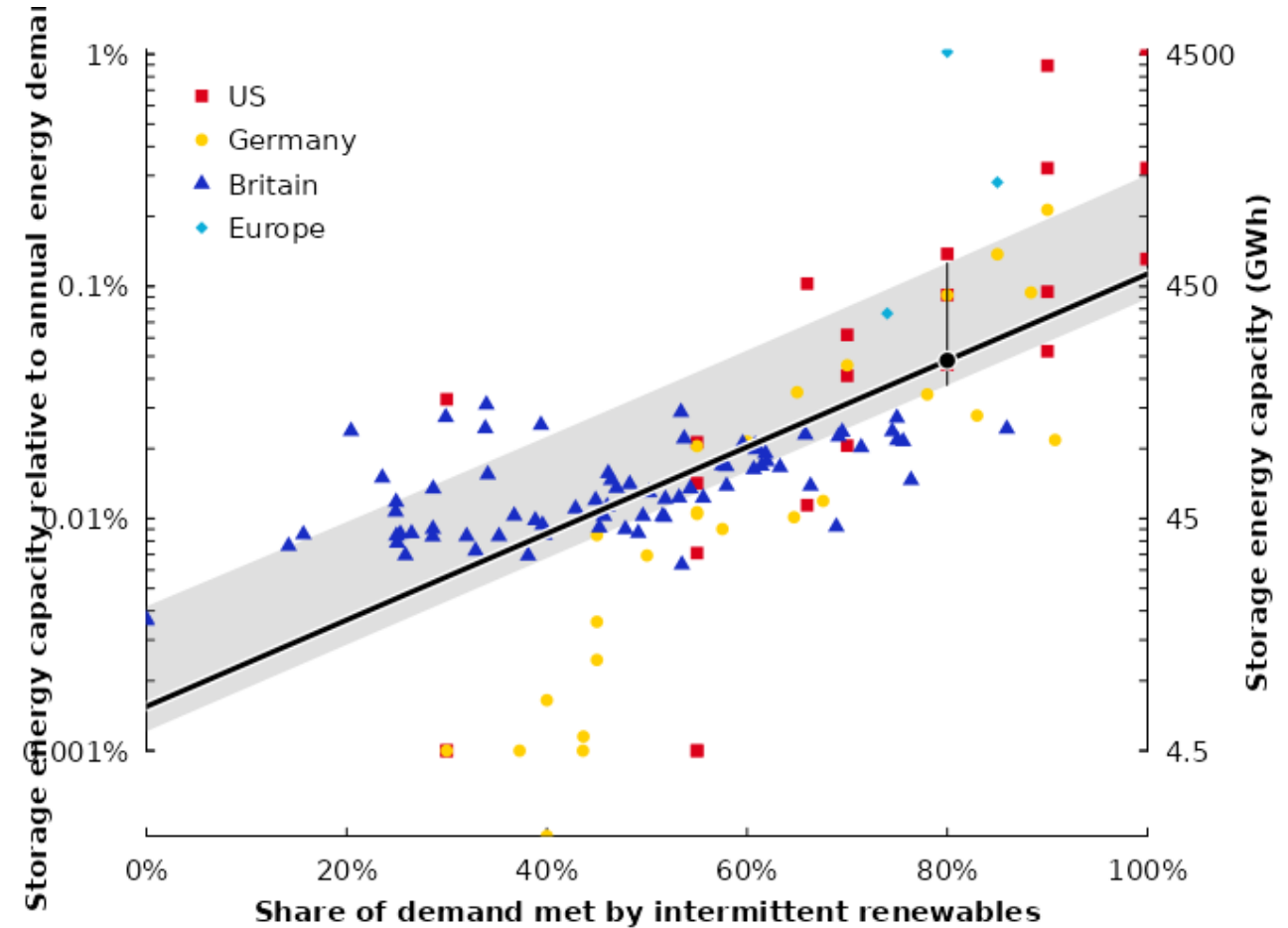


You will need 29 GW of storage [ 24 - 46 best estimate]

# ... and 170 – 570 GWh energy storage capacity

## 'Leading the way' scenario for GB power system by National Grid

- Year: 2040
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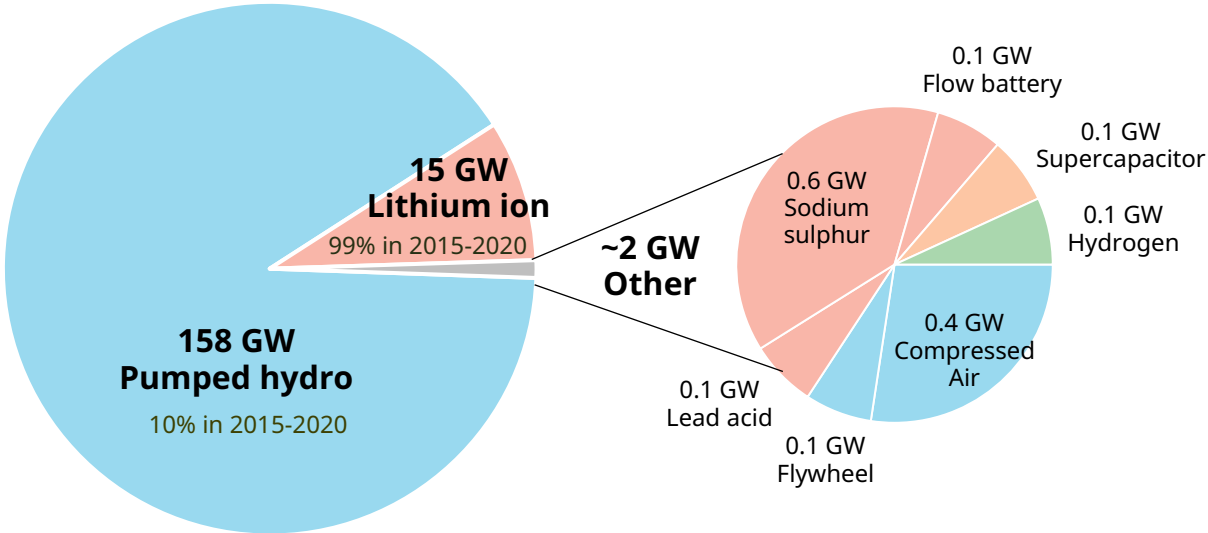


You will need 220 GWh of storage [ 170 – 570 best estimate]

# Which technology will we use?

2020 stationary storage:

175 GW

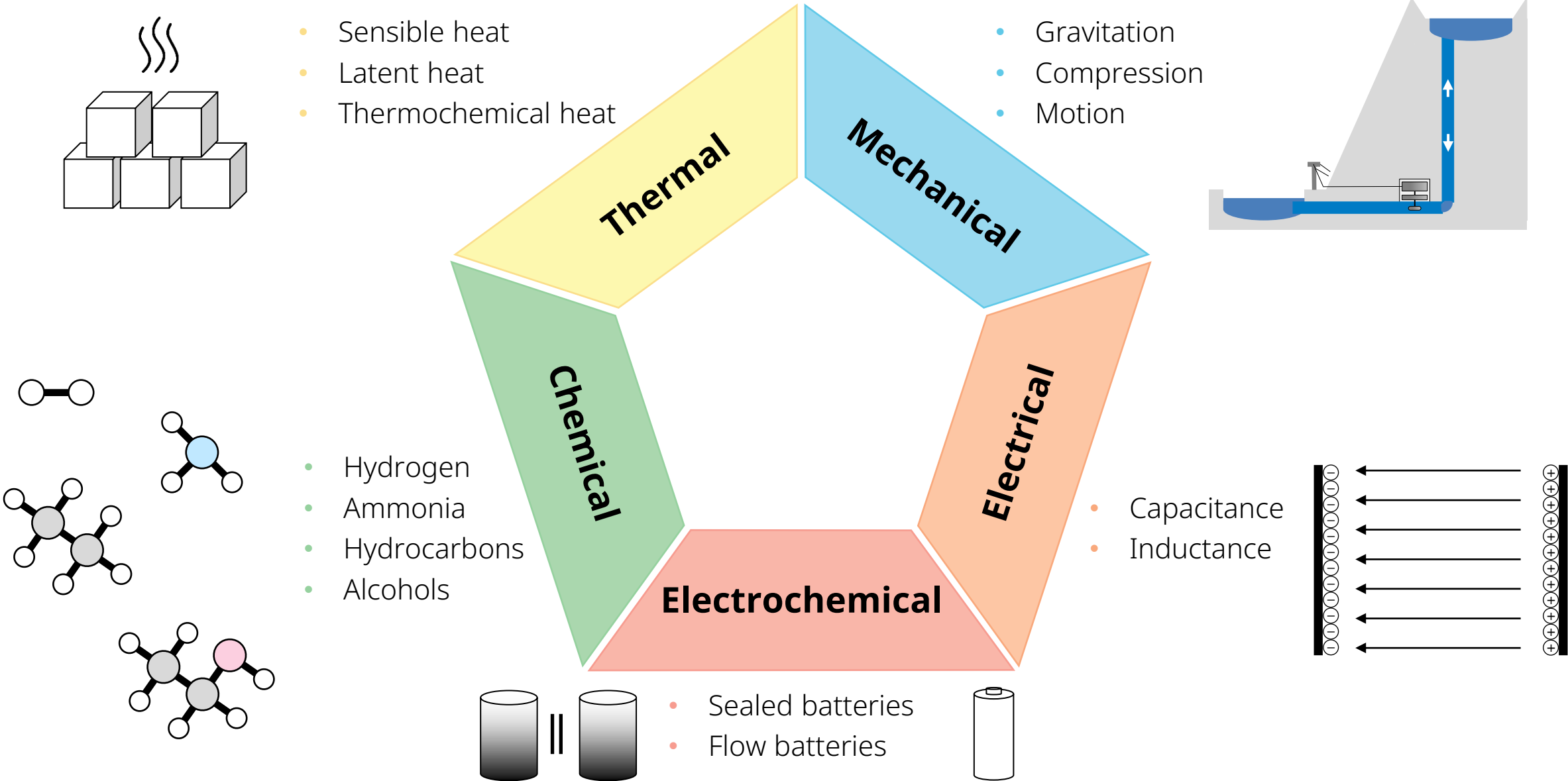


2030 stationary storage:

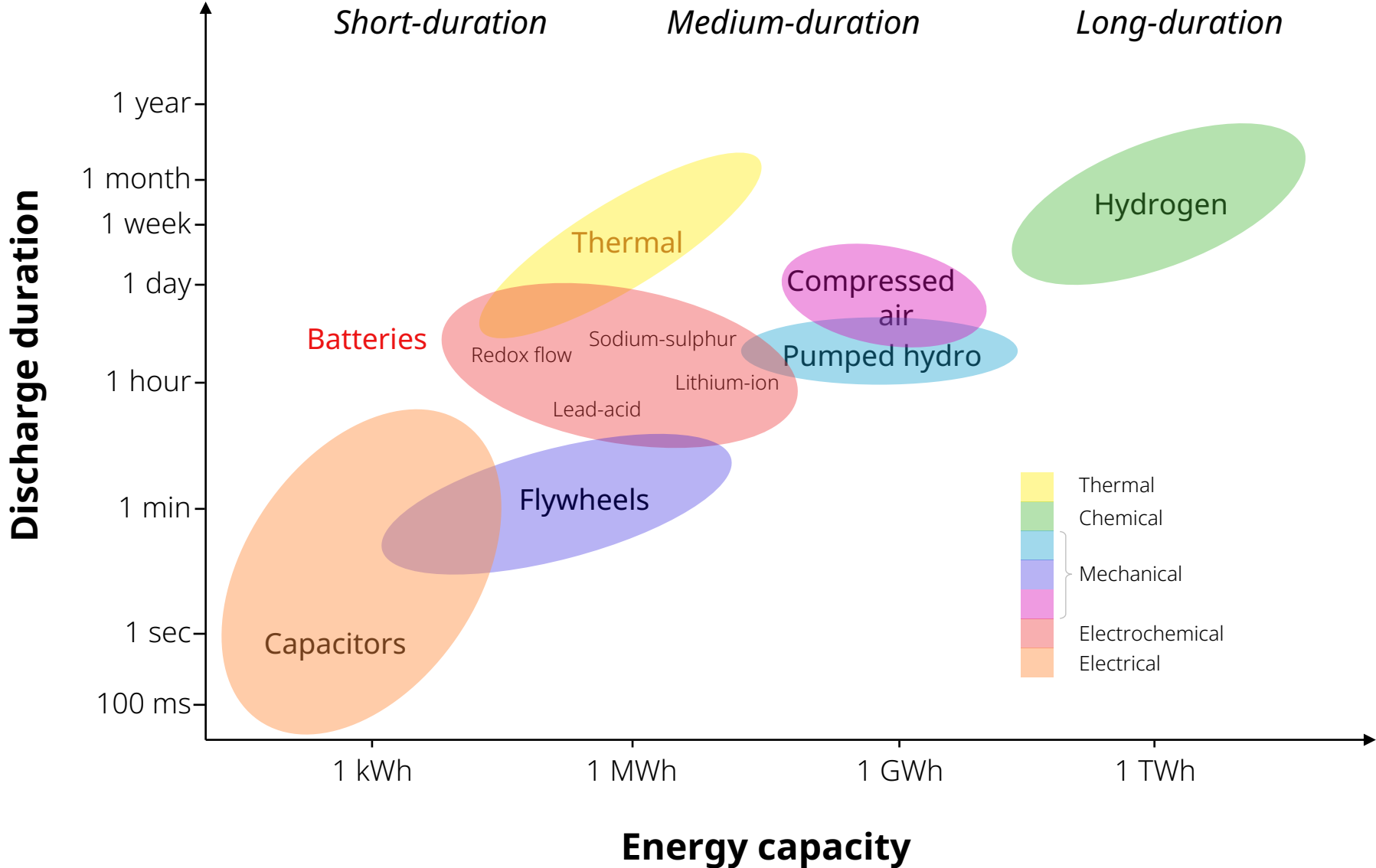
620 GW



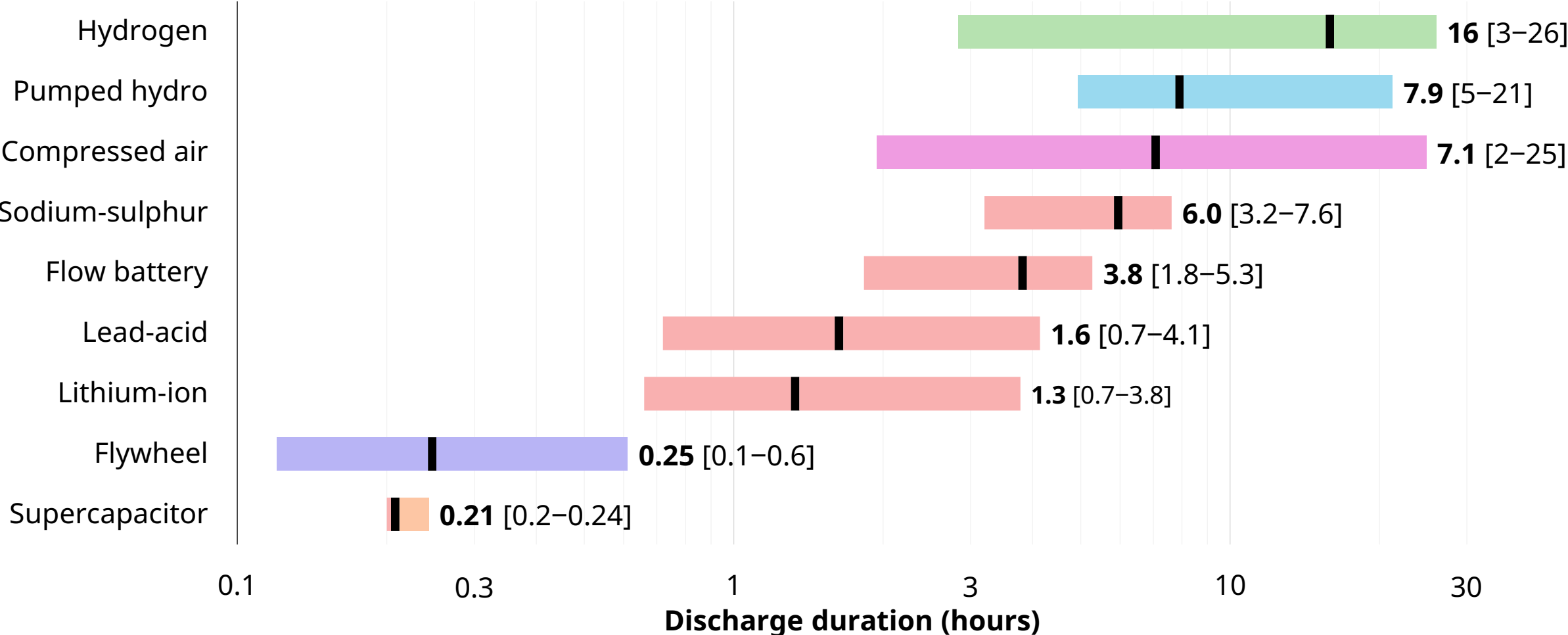
# There is a wide range of electricity storage technologies...



# ... that all fit for different purposes



# This is confirmed when looking at projects installed globally



# Lifetime cost is the metric to decide which technology to use

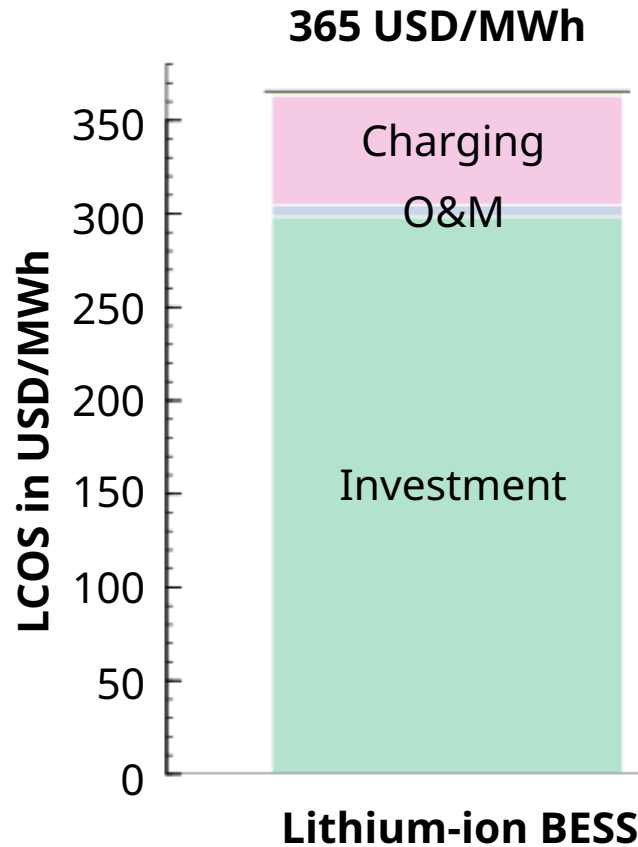
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Levelised Cost Of Storage:

$$\text{LCOS} \left[ \frac{\text{US\$}}{\text{MWh}} \right] = \frac{\text{Investment} + \text{O\&M} + \text{Charging} + \text{End of life}}{\text{Energy capacity} \cdot \text{Cycles per year} \cdot \text{Lifetime}}$$

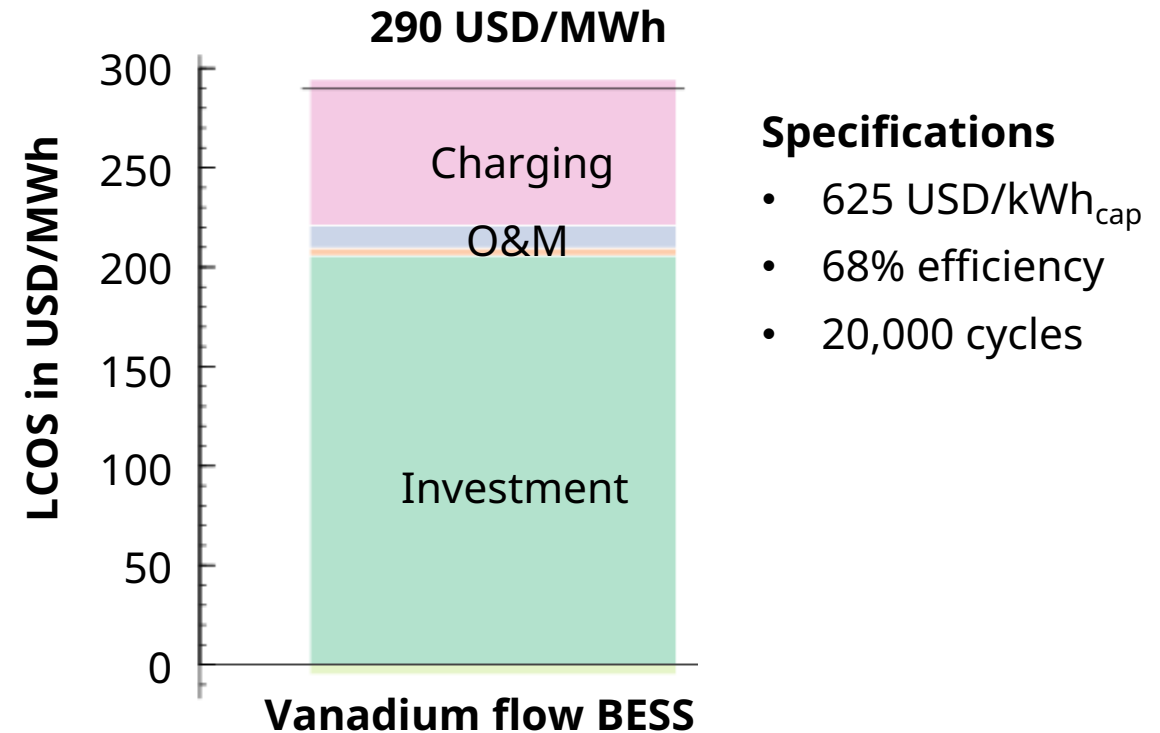
# In peak capacity, flow batteries beat lithium-ion BESS

Peak capacity: 300 cycles per year x 4 hours per cycle



### Specifications

- 362 USD/kWh<sub>cap</sub>
- 86% efficiency
- 3,500 cycles



### Specifications

- 625 USD/kWh<sub>cap</sub>
- 68% efficiency
- 20,000 cycles

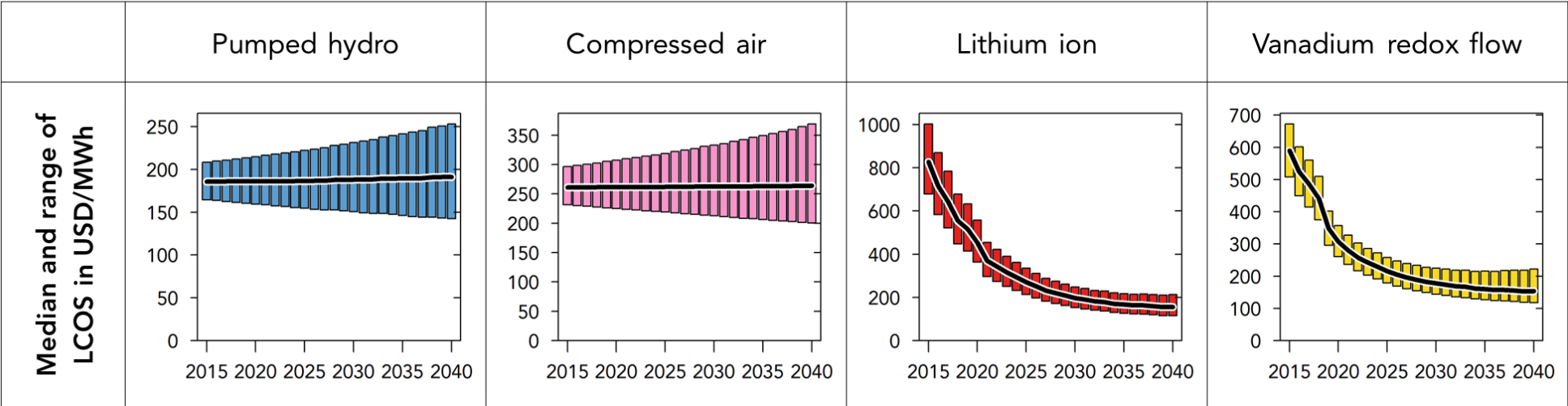
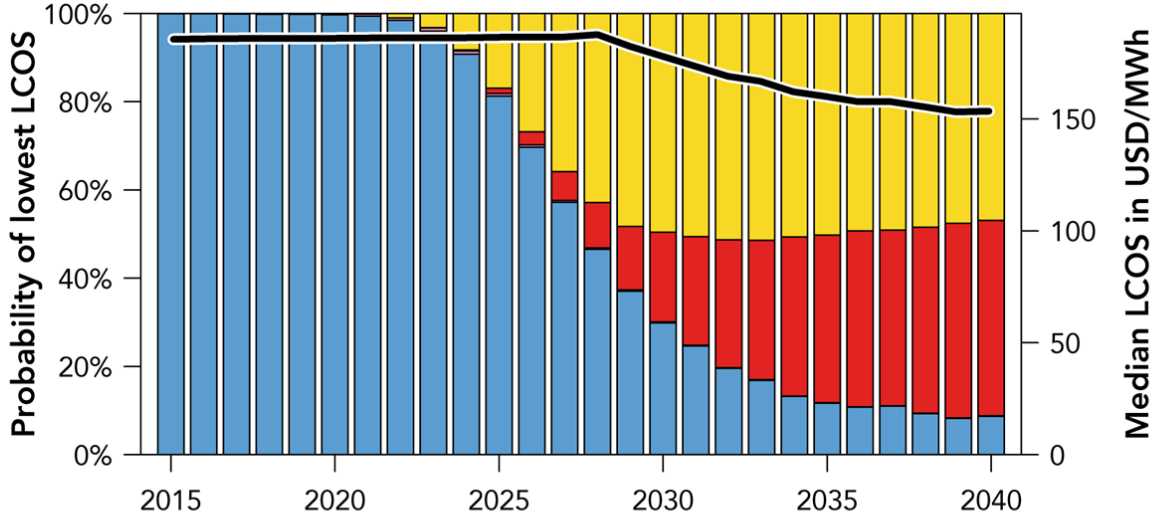
Graph from [www.EnergyStorage.ninja](http://www.EnergyStorage.ninja)



# But, technology competitiveness changes over time

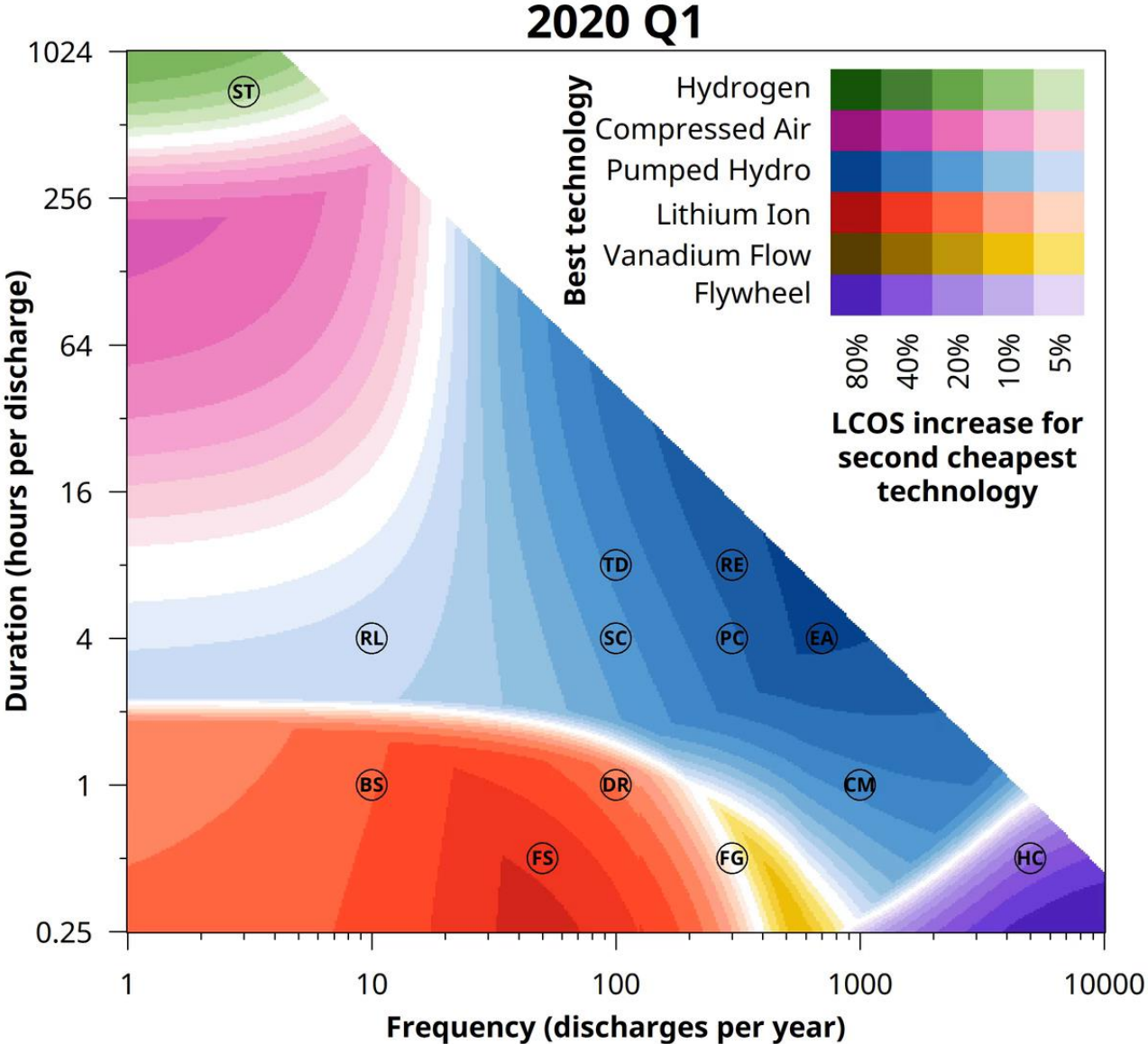
**PC** Peak capacity

Power capacity	10 MW
Discharge duration	4 hours
Annual cycles	300
Response time	>10 seconds
Electricity price	50 USD/MWh



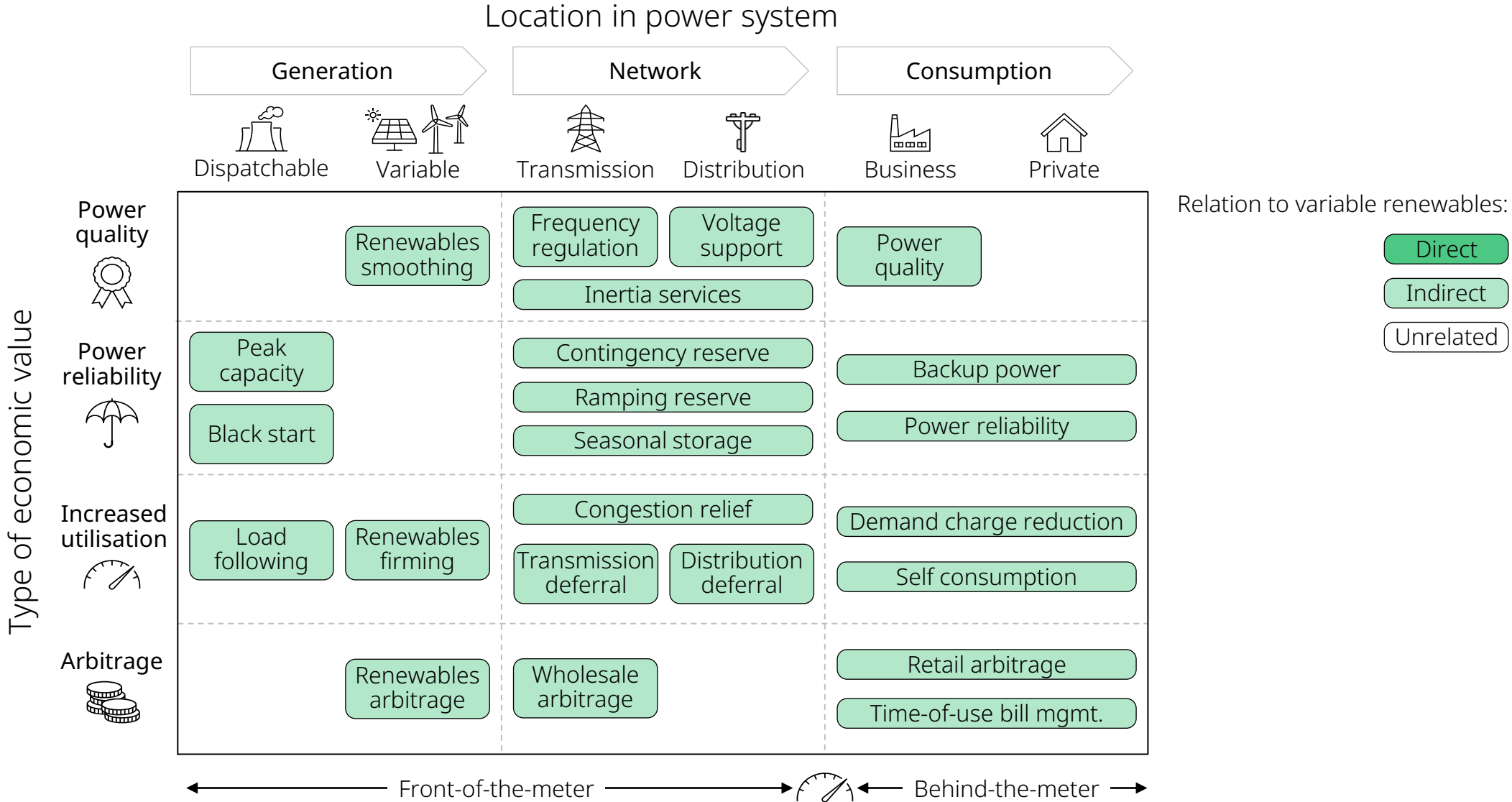
Graph from [www.EnergyStorage.ninja](http://www.EnergyStorage.ninja)

# There are dominant technologies for different requirements

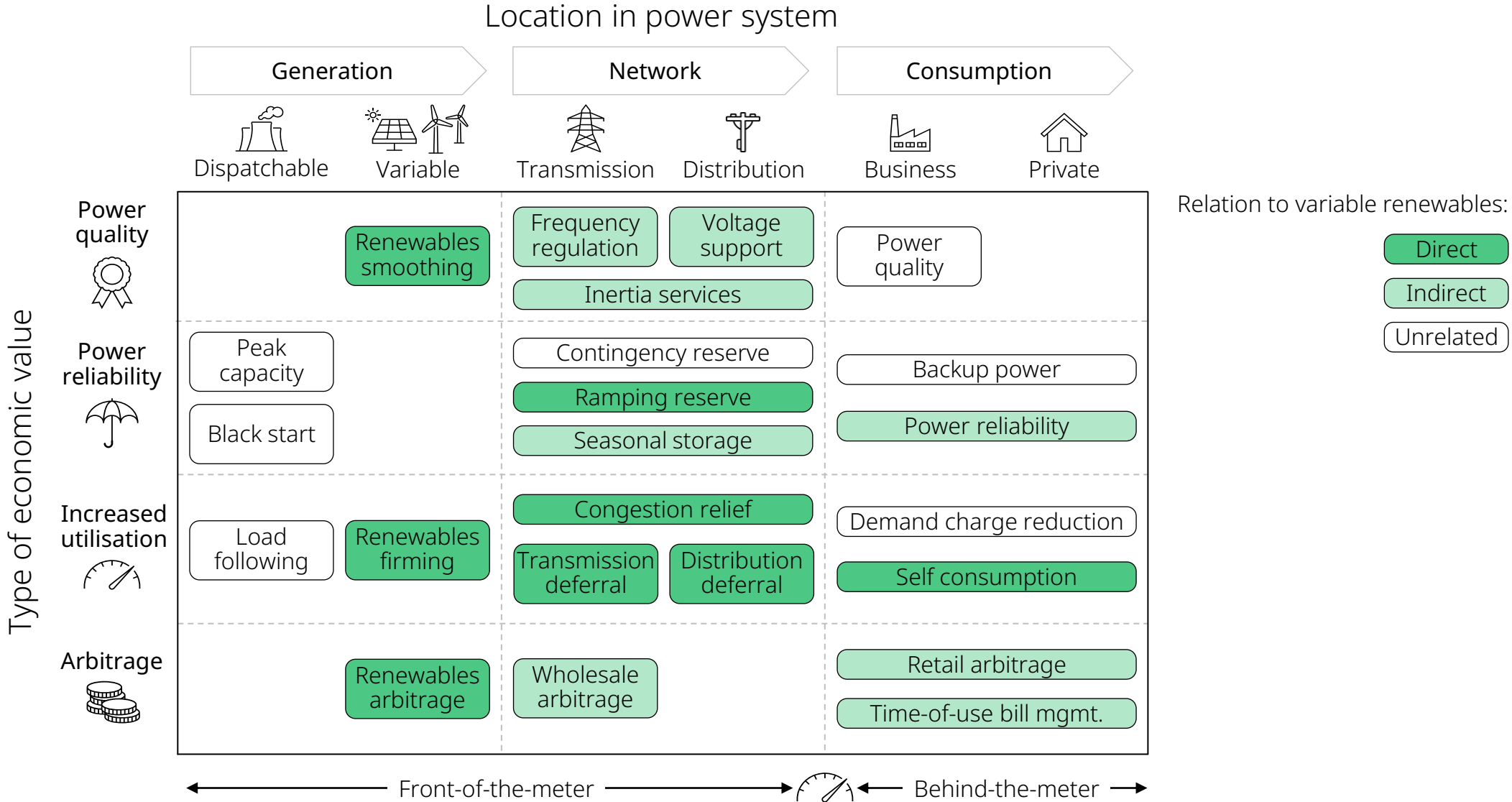


Graph from [www.EnergyStorage.ninja](http://www.EnergyStorage.ninja)

# At the same time, there is a wide range of applications...

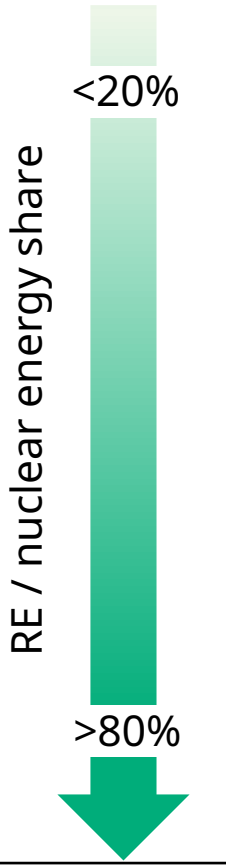


# At the same time, there is a wide range of applications...



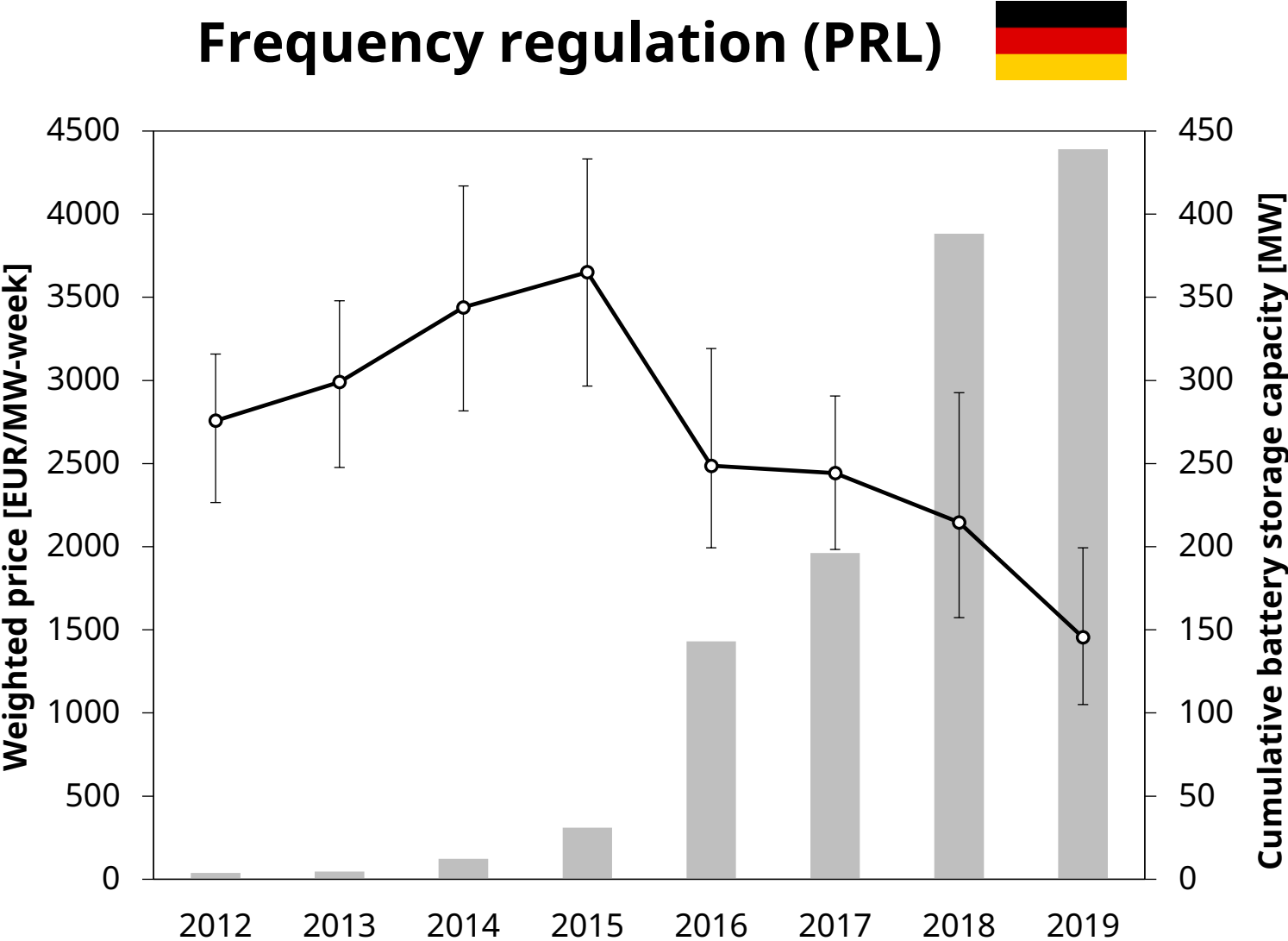
# ... that may roughly follow 4 phases of deployment

Phase	Description	Archetype application	Deployment potential	Discharge duration	Response time
Pre-2010	Low-cost nuclear power	Various	-	Mostly 8-12 hours	Minutes



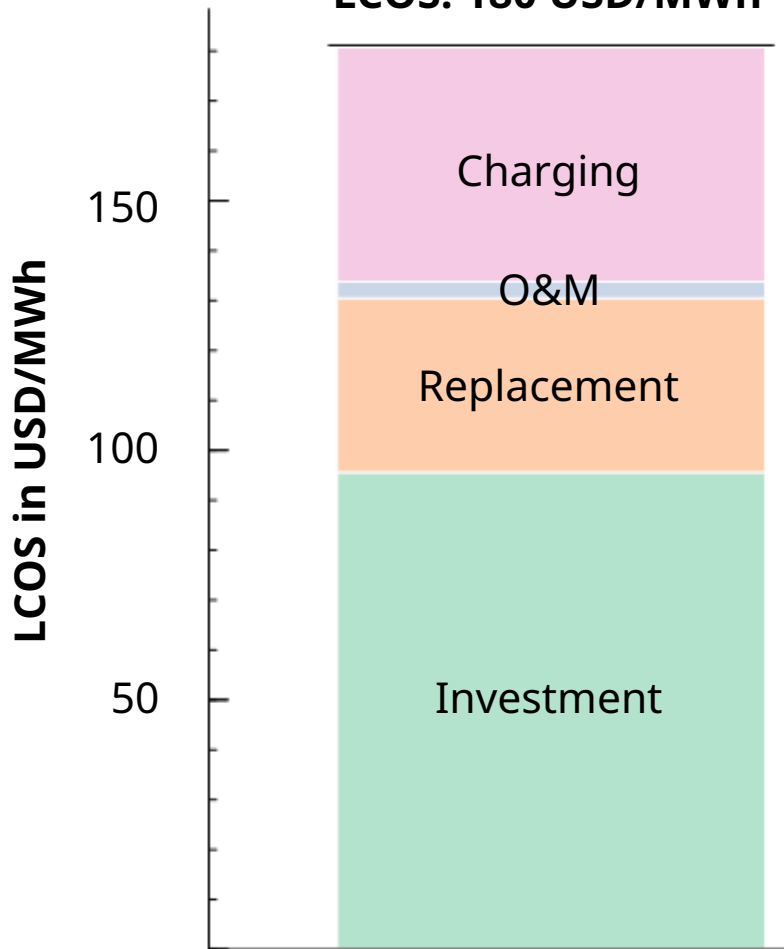
Concept from [NREL](#)

# System stability markets (Phase 1) are relatively shallow...



# ... and operation in spot market arbitrage is not yet profitable

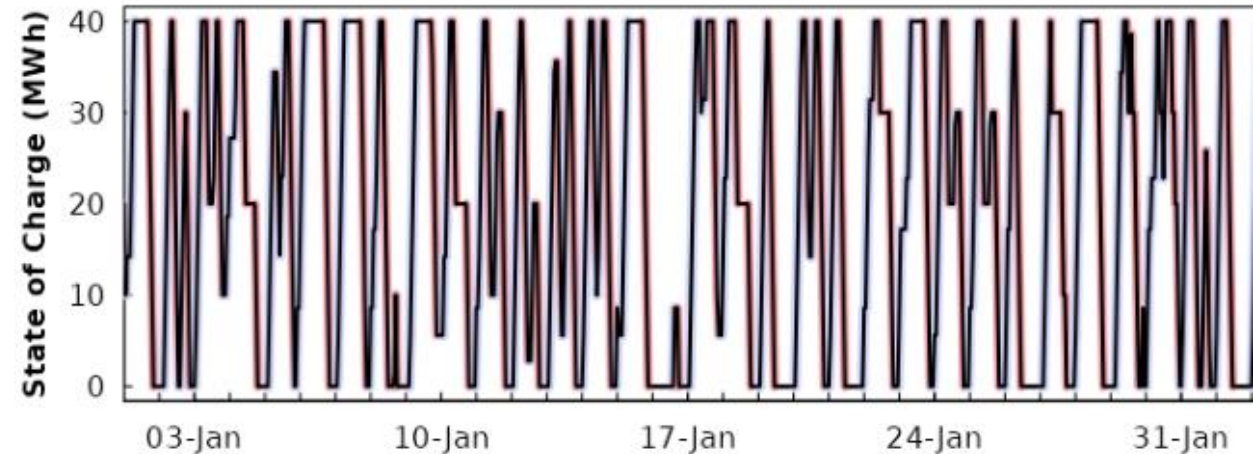
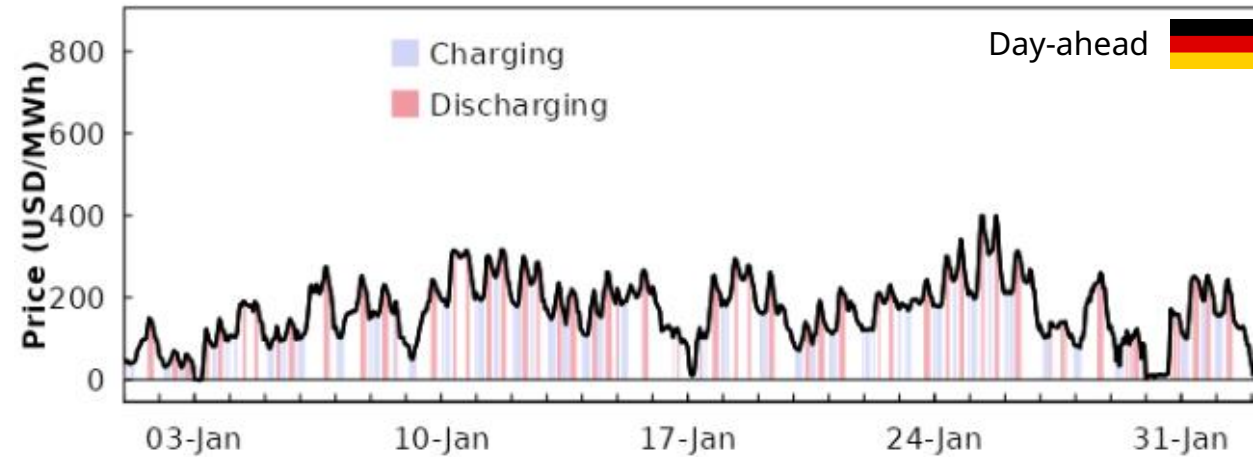
LCOS: 180 USD/MWh



## Specifications

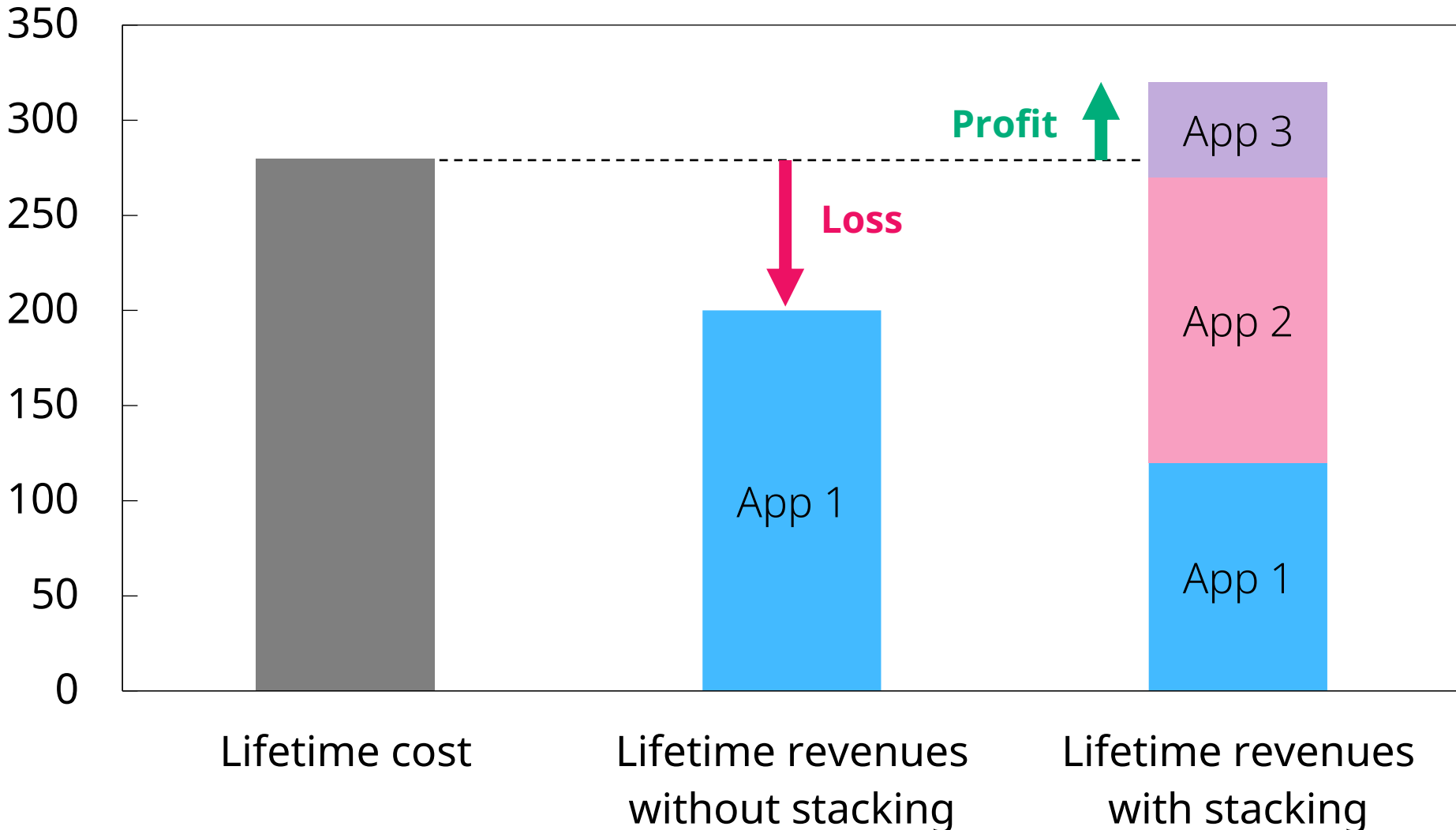
- 10 MW / 40 MWh
- 15 years
- 550 cycles p.a.
- 86% efficiency
- 8% discount rate

Revenue: 100 USD/MWh



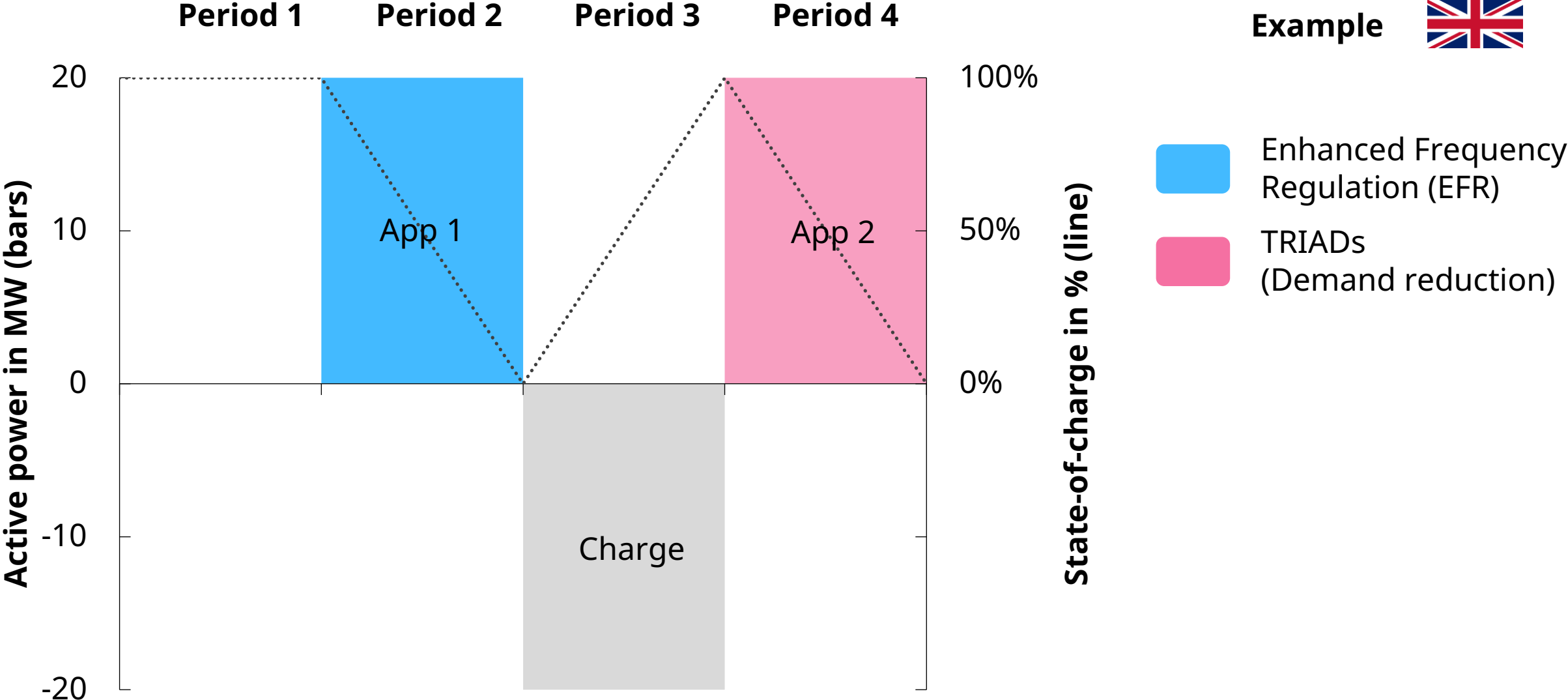
Graph from [www.EnergyStorage.ninja](http://www.EnergyStorage.ninja)

# Therefore, multiple revenue streams must be combined

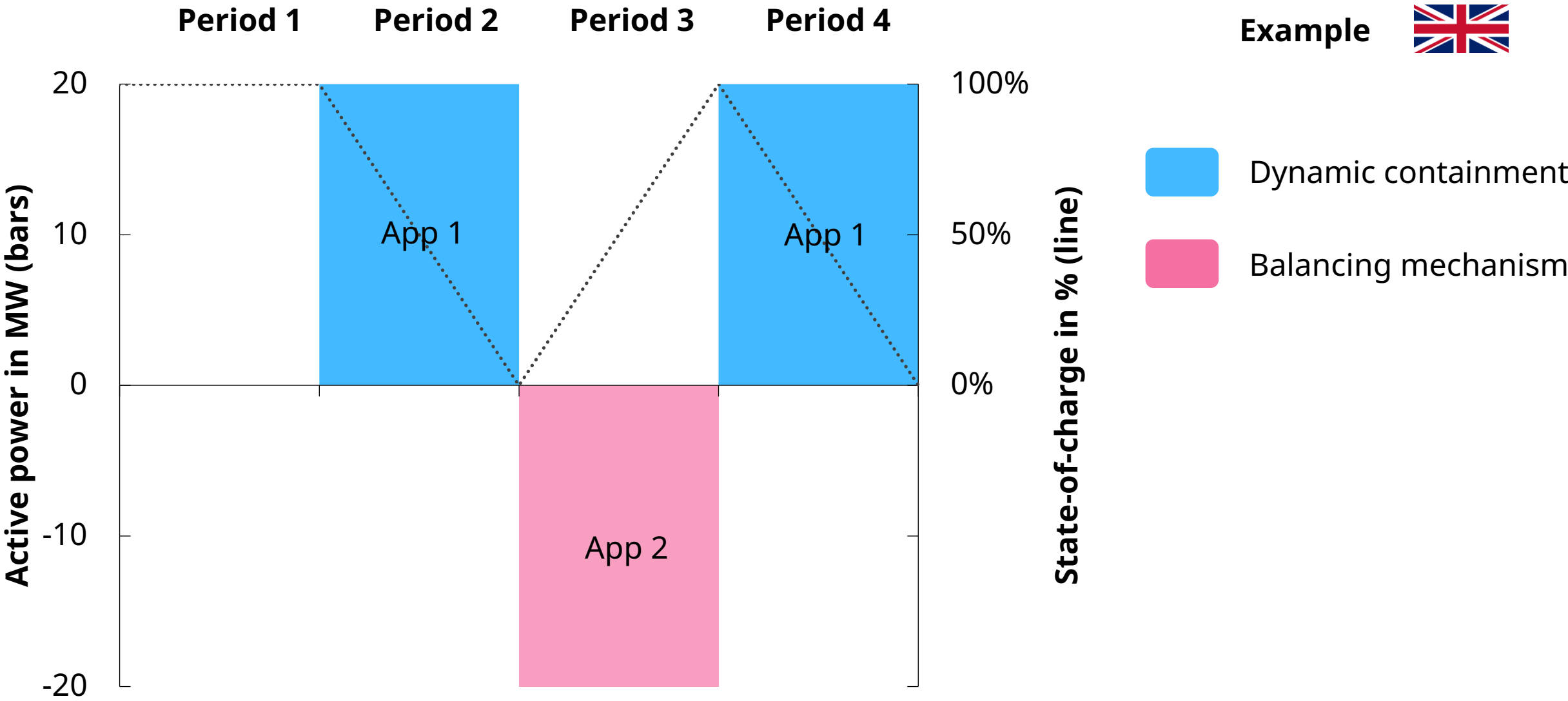




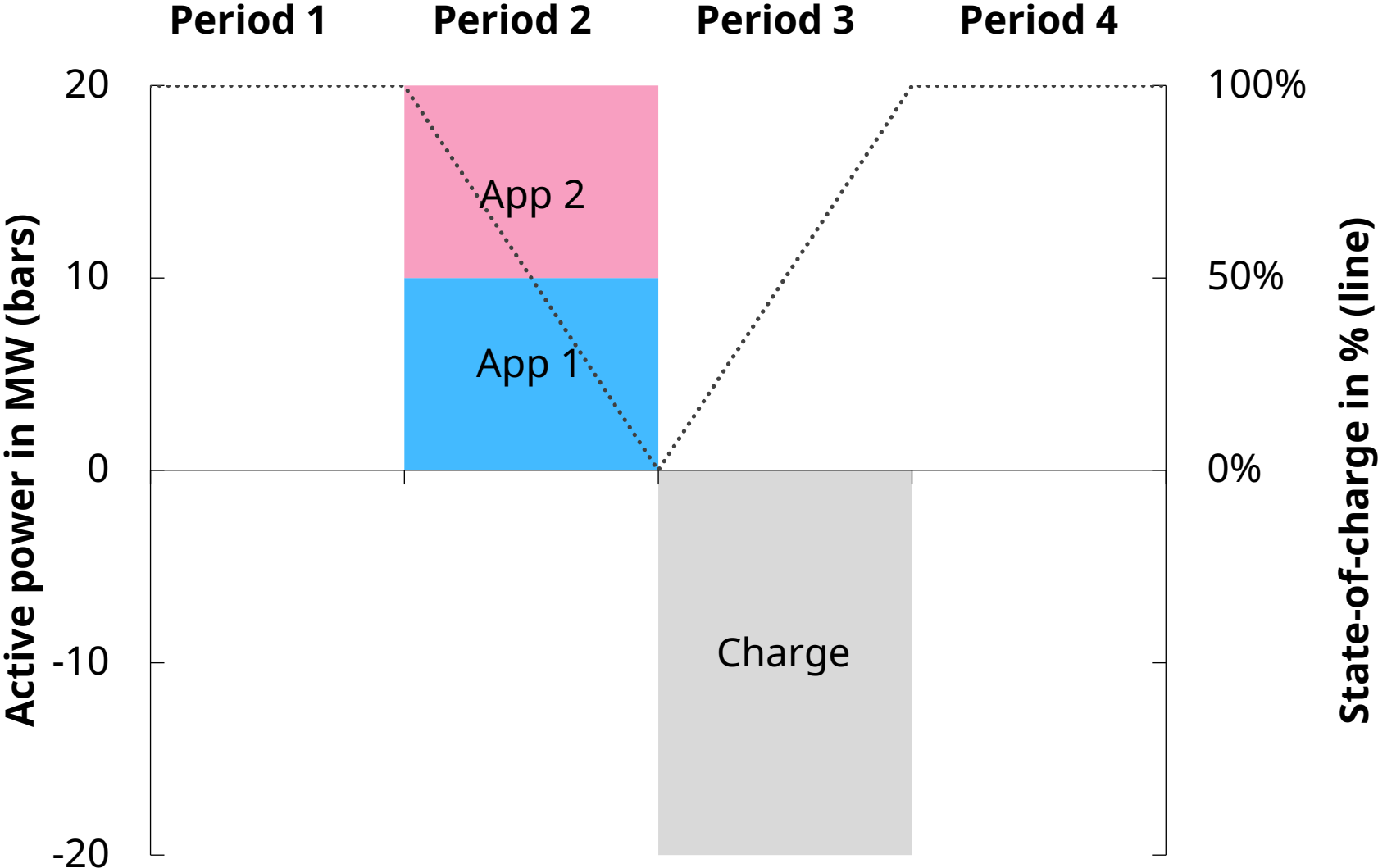
# Option 1: Sequential stacking





# Option 2: Sequential stacking in opposite directions



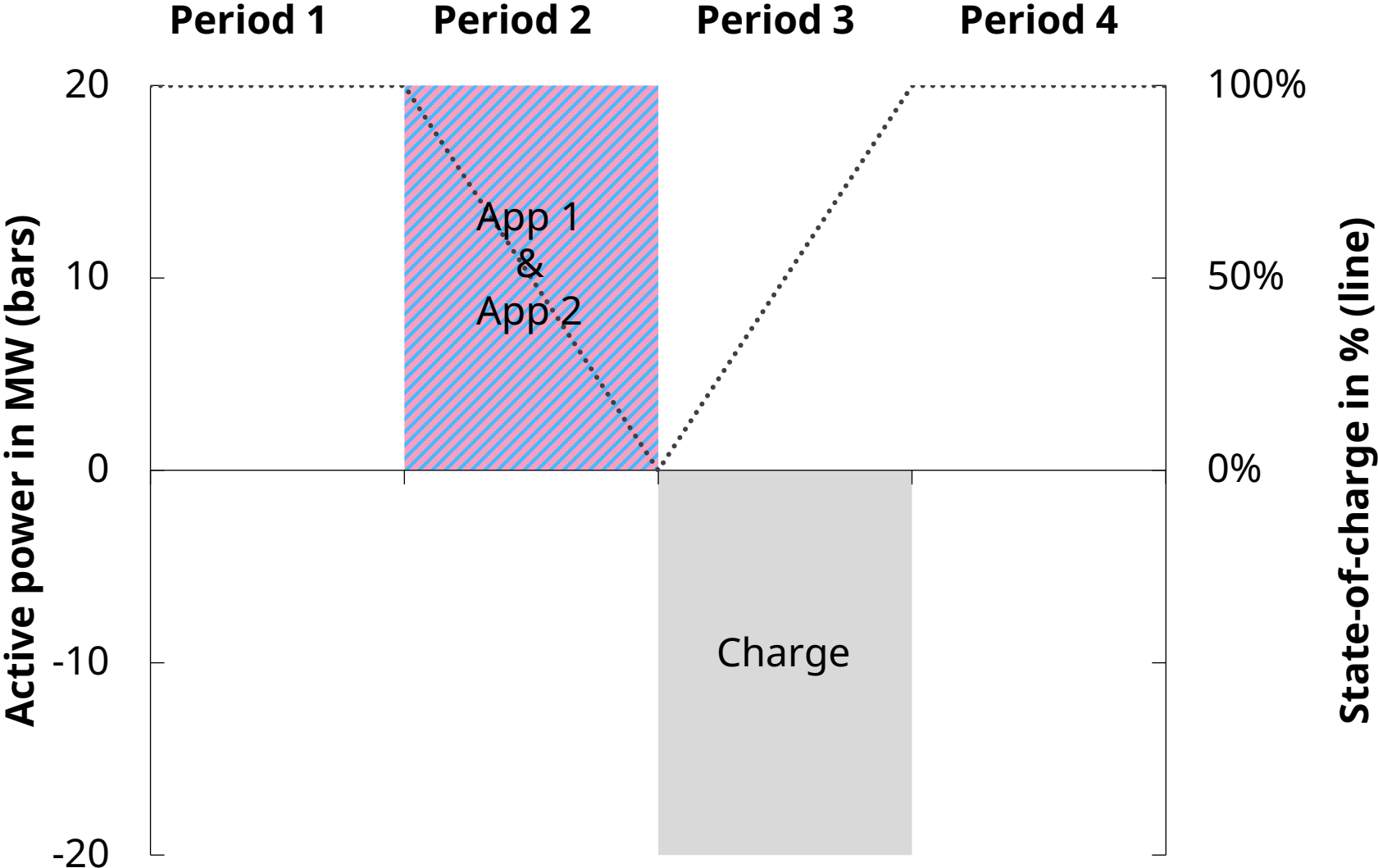
# Option 3: Parallel stacking





Example 

-  Dynamic regulation
-  Wholesale market

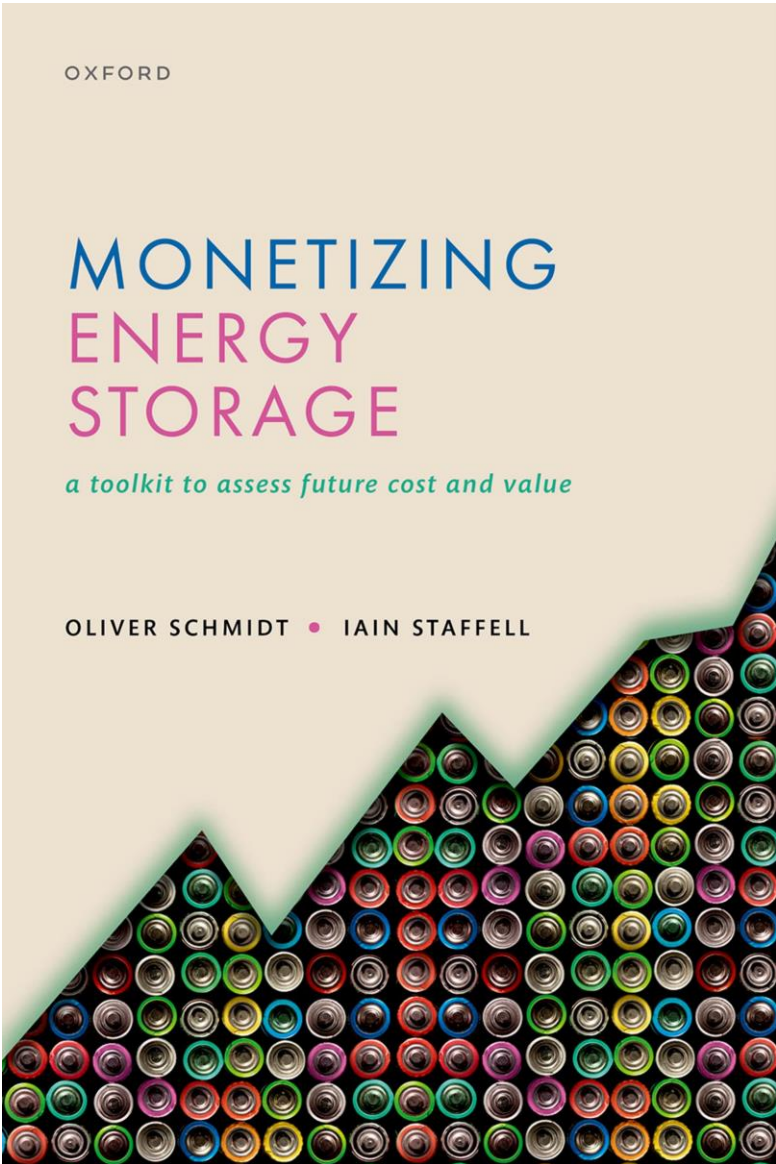
# Option 4: Overlapped stacking



Example 

-  Capacity market
-  Firm frequency response (FFR)

# All insights and tools available in my book and website



← More insights (and data and methodology)

↓ User-friendly tools for custom analyses